PROJECT TITTLE:SKILL/JOB RECCOMENDER APPLICATION PROJECT PHASE -I – PROBLEM SOLUTION FIT Team ID: PNT2022TMID07186

about their queries

**AS**

**5. AVAILABLE SOLUTIONS**

They can directly interact with companies

Our customer can use this application in Low cost or free cost,buget friendly and customer can directly interact with companies

**CC**

**6. CUSTOMER CONSTRAINTS**

**CS**

**1. CUSTOMER SEGMENT(S)**

The graduates who search for jobs based on their skills

**Explore AS, differentiate**

**Define CS, fit into CC**

**Explore AS, differentiate**

**Deﬁne CS, ﬁt into CC**

Customer can easily find the job they want from many companies

**BE**

**7. BEHAVIOUR**

What does your customer do to address the problem and get the job done?

**RC**

**9. PROBLEM ROOT CAUSE**

Customer have to get job based on their skill because everyone can't get the job based on their skills

**J&P**

**2. JOBS-TO-BE-DONE / PROBLEMS**

We analyze the problem of our customers through mail and rectify it soon as per theirwish

**Focus on J&P, tap into BE, understand RC**

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| **Identify strong TR & EM** | **3. TRIGGERS TR**  You can choose to notify your network about job changes, education changes, work anniversaries, and profile video updates. Enabling notifications about your profile changes may generate a post in your network’s feed, an in-app notification, or an email notification. | **10. YOUR SOLUTION**  This helps to ensure that only trusted employees and partners are editing your ad link content and representing your business on skill and job recommend application. | 1. **CHANNELS of BEHAVIOUR CH**   You can specify a location for your job search by entering a location (postal code, city, state, province, or country) in the location field at the top of your screen.  By default, your job search results will show results from any time, but you can also choose to display jobs posted within the last 24 hours, the past week, and the past month. |  |
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| **4. EMOTIONS: BEFORE / AFTER EM**  Before:Angry customers can be especially challenging.  Indecisive customers can take a long time to make decisions and may ask many questions.  Demanding customers may have a misunderstanding of how you are able to help them.  After:Communication skills are needed in virtually any job.Leadership skills are one of the soft skills that many employers look for in candidates and that can be helpful at all levels of your career. Teamwork skills are an important asset to any employee who is part of an organization or who works with other individuals in their daily operations.Interpersonal skills are skills that allow you to interact with and work well with others. |